



# **BITSIGHT**

**Accelerate your TPRM  
program**

**Professional Services**



# Three drivers for scaling TPRM programs



## Escalating Threat Landscape

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Attackers employ sophisticated tactics to target organizations through their supply chain. Zero-day vulnerabilities are increasing.

How can organizations stay ahead of the risk?



## Regulatory Pressure Rising

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Regulatory bodies worldwide place greater emphasis on third party risk and supply chain management.

What's coming in 2024 and beyond?



## Evolution of the CISO

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Today's CISOs are business enablers, tasked with juggling critical tasks around strategy, ROI demonstration & stakeholder reporting.

How can CISOs adapt to meet the needs?

# Vulnerability remediation

Many organizations remain too slow to patch, giving threat actors time to exploit vulnerable attack surfaces

## Patching duration high-risk CVEs, all sectors

ENISA, 2023

**46%** 1 to 6 months

**43%** 1 month

**8%** More than 6 months

**3%** 1 week

## Time to exploit critical CVEs, all sectors

Qualys, 2023

**44 days**

Mean time to exploit  
high-risk vulnerabilities

**25%**

High-risk CVEs exploited  
on day of publication

## Bitsight findings CVE remediation, 101k enterprises

Bitsight, 2023

**1.5x faster**

Organizations with 700+  
Bitsight rating vs 300-500  
category

**Only 5%**

Instant vulnerability  
remediation rate

# Customer story - Vulnerability remediation

Rapid MOVEit 0-day exposure identification & remediation across suppliers for Swiss financial services organization

## Profile



Switzerland



Financial services

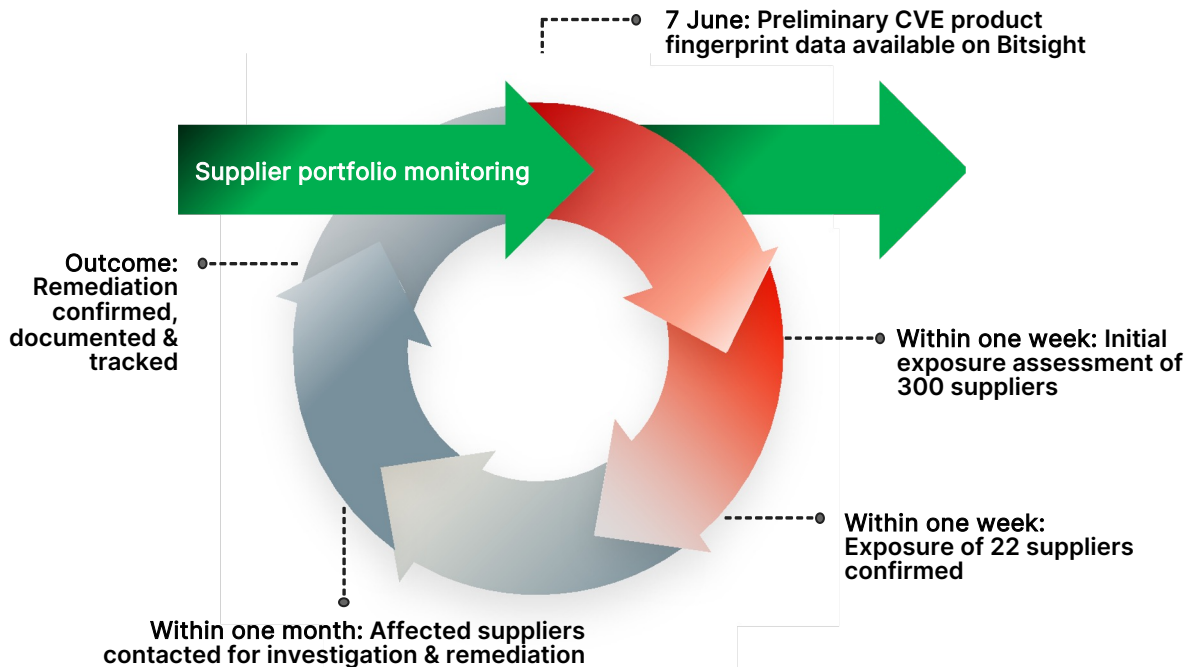


Global investment and financial services firm



Progress  
MOVEit

CVE-2023-34362: SQL injection vulnerability in MOVEit Transfer database allowing unauthenticated attacker to gain administrative access, exfiltrate files, and gain arbitrary code execution.



# Regulations emphasize third party risk

New risk regulations signal a shift toward strengthening resilience & enforcing accountability across supply chains

## The regulatory horizon

Expansion of regulatory scope

Expansion of relevant audiences

Vendor due diligence & monitoring

Common thread:  
Independent, comparable  
measure of assessing and  
quantifying cyber risk



### *Supply Chain Diligence:*

Continuously document your IT suppliers and IT service providers. Assess them via due diligence, security ratings services, security certifications, security audits, and other risk mitigation techniques.

NIS2 Directive

# Customer story – Regulatory readiness

Preparing Belgian businesses and essential service providers for upcoming regulatory compliance

## Profile



Belgium



Government



National Cybersecurity  
Authority



## Supporting CCB regulatory needs

Cyber Fundamentals Assessment mapped to Bitsight for NIS2 compliance

Cyber security visibility, guidelines & benchmarking

Findings & best practices via awareness campaigns with impacted organizations

Policy decisions based on data-driven measurement

# Customer story – Regulatory readiness

Road to optimizing insights and compliance through enhanced VRM & Managed Assessments

## Profile



## Customer success metrics



- ✓ 75% faster assessment turnaround time
- ✓ 80% vendor response rate
- ✓ 3x vendors assessed with the same resources
- ✓ Enhanced compliance with regulations

- Manual third-party control reviews
- Resource limitations

**BITSIGHT**

**VRM**

- Custom IRQ integrated into VRM
- Transitioned to SIG Lite questionnaire
- Aligned questions with Bitsight Risk Vectors

# Evolution of the CISO

Today's CISOs are expected to ...

Develop & Communicate

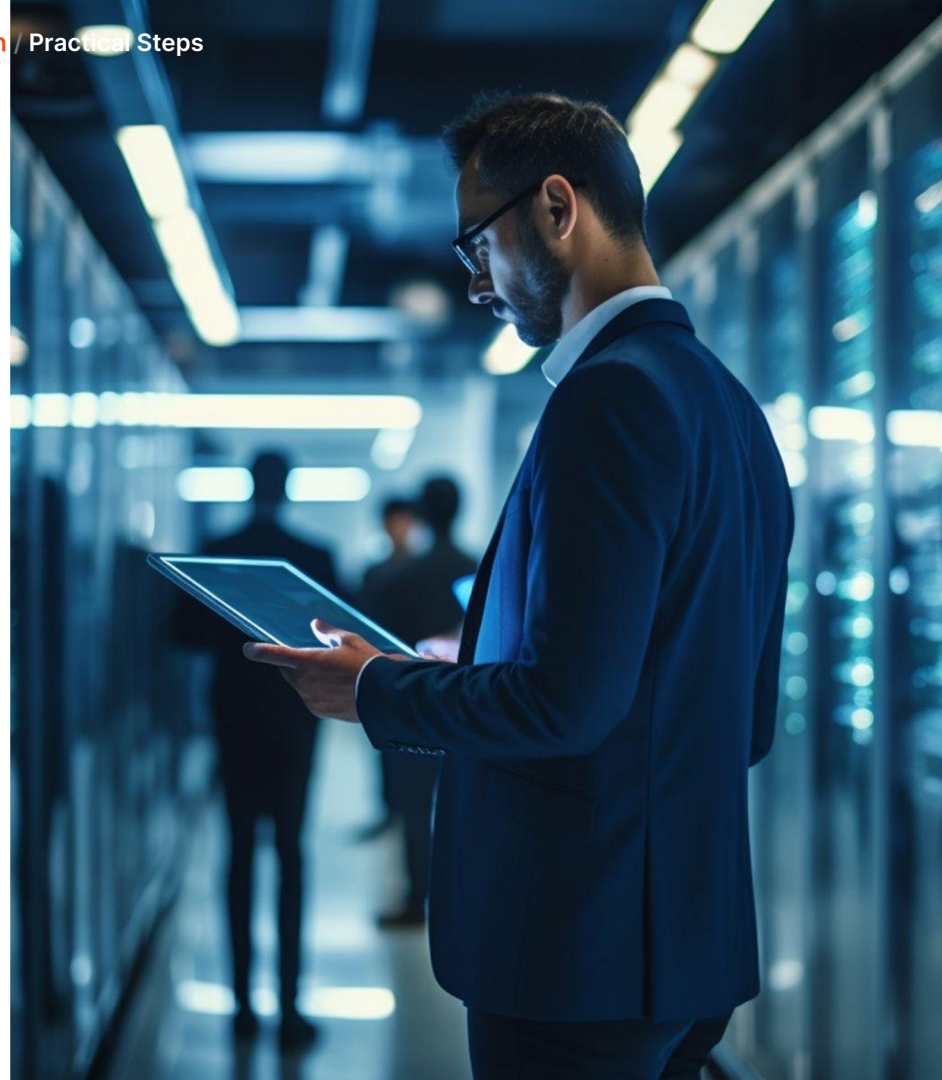
Demonstrate ROI

Adapt & Respond

Enable Compliance

Build a Security Culture

Report on Security Performance

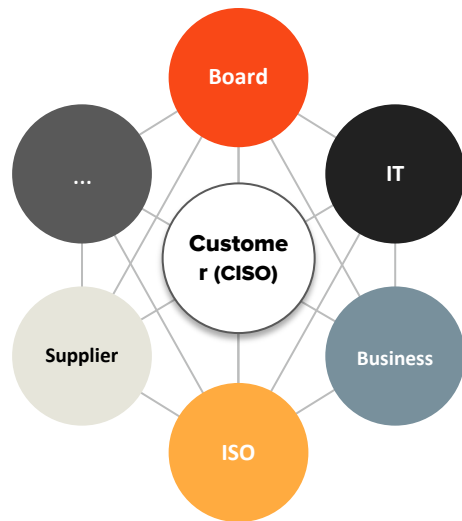




# Customer story - Program development

## TPRM program development strategy for European automation & energy management organization

## Define key stakeholder groups



## Collect feedback & demands

## Objectives

- Obtain good & bad feedback from key stakeholders
- Understand target operating model for TPRM program

## Guiding Questions

- What are stakeholder expectations?
- What are typical escalations – how to avoid those?
- How is the quality of the current program?
- What is the program's reputation?
- What are key improvement areas to meet demands?

## Outcomes

## What is good?

### What must be improved?

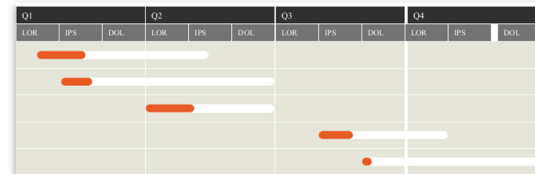
## Develop program improvements

### Better reporting & more frequent stakeholder communications

## Supplier communication & outreach workflows

## Standardized risk articulation & documentation

## Program improvement plan

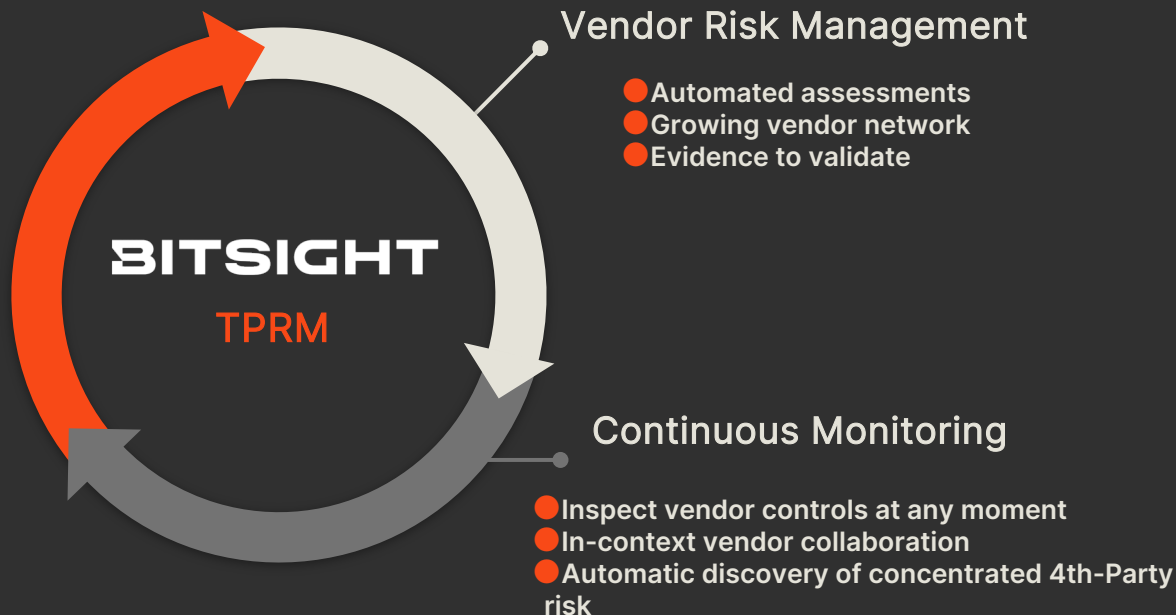


# Bitsight Third-Party Risk Management

Strategies for scaling your TPRM program

## Powered by Managed Services

- Program development
- Managed vendor assessments
- Continuous monitoring & risk hunting
- Surfaced insights and reporting





# Thank you!

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