BITSIGHT

FINANCIAL QUANTIFICATION

CRQ Enablement Services

Experts to Guide Your Program

Bitsight Financial Quantification for Enterprise Cyber Risk makes Cyber Risk Quantification (CRQ) available, accessible, and actionable to enable better decision-making about cybersecurity programs. Our modern approach extends beyond turnkey software. Bitsight CRQ Enablement Services ensures your CRQ program is not only successful from the start, but scales over time to continuously improve.

Work directly with our CRQ experts to define your use cases and set up your CRQ program. Together, you will understand your Financial Quantification outputs, put an action plan in place, and scale your program over time. To better position your organization to operationalize the results of your CRQ analysis, Bitsight risk experts work with you on key business problems:

Key Use Cases

Calibrate cyber insurance

Make informed decisions on whether to increase or decrease cyber insurance coverage

Prioritize investment

Gain insights and information to prioritize focus and investment towards cyber risk decisions

Report to the board

Establish an understood, universal language to improve your alignment with leaders across the organization

Bitsight CRQ Enablement Services

Create an effective and sustainable CRQ program:
- Gain direct access to expert insight and best practices to ensure you start on the right path
- Empower your team and get set up for long-term success with comprehensive training and knowledge transfer
- Create a concrete action plan with expert guidance using Financial Quantification outputs

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CRQ adopters believe that expressing risk in financial and business-relevant units will justify security investments, drive urgency around risk mitigation, and help business leaders make critical trade-off decisions."

Gartner Predicts 2022:
Cybersecurity Leaders Are Losing Control in a Distributed Ecosystem

How It Works

Bitsight CRQ experts will work with you over the first 90 days and beyond to establish, execute, and evaluate a CRQ strategy that provides actionable and measurable business outcomes:

1) Within 30 Days	2) Within 60 Days	3) Within 90 Days	4) Beyond 90 Days
Actionable results within 48 hours	**Apply results to real business problems**	**Sustainability and continuous monitoring**	**Ongoing engagements to enhance insights**
Establish business problems First Financial Quantification analysis review within 48 hours First expert Q&A session on results and methodology walkthrough Session to demonstrate how to present results to the board in the context of your business outcome(s)	Second expert coaching session and strategy alignment with customer champion Develop a loss exposure forecast aligned to SPM Risk Remediation Plan Present Financial Quantification results to key stakeholders in business outcome	Third expert coaching session and strategy alignment with customer champion and stakeholders Run second Financial Quantification analysis to measure risk reduction performance against forecast and understand changes Retrospective and roadmap workshop with customer champion and stakeholders	Additional expert coaching sessions to operationalize CRQ output throughout the year Quarterly review with team and stakeholders Tackle further business problems over time

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